

Abdelrahim Nashef

HaArba'a Towers, 28th HaArba'a St. (North Tower), 34th Floor, Tel Aviv | E-mail: abed@nas-law.com | Cell: + 972 (0) 54 565 0972

■ **Bio:** A business-oriented attorney and consultant with regional and international experience which includes handling venture capital financing and acquisitions, providing corporate and regulatory counseling to venture-backed tech companies and startups, entrepreneurs, investors and VCs, funds formation, commercialization of technologies and other general corporate work. Worked with over 300 startups from different segments including Digital Health, InsurTech, Cyber, BigData, FinTech, EdTech, AdTech and life science, and handled hundreds of private equity and venture capital investments and M&As.

Community Work: Active in several non-profit organizations in the areas of entrepreneurship and human capital capacity building, including as a board member; Regularly mentors tech entrepreneurs from inception through growth stages, and lectures before various audiences (including, in east Jerusalem) on tech law, entrepreneurship, intellectual property and venture capital financing; Providing pro bono advice to the Palestinian Internship Program, a US registered non-profit offering internship program to young Palestinian professionals at leading tech companies.

Languages:

Arabic – Fluent
(mother tongue);

English – Fluent;

Hebrew – Fluent

ACADEMIC DEVELOPMENT

LL.B (hons)	University of Essex Colchester, UK	1999 - 2002
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PROFESSIONAL EXPERIENCE

Managing Partner (Attorney)	Nashef, Aun, Shaban (NAS&Co.) Tel Aviv, Israel (www.nas-law.com)	08/2018 – Present
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A founder and managing partner of a boutique corporate law firm. Acts as corporate and commercial attorney providing legal consulting to a wide range of businesses and ventures in areas relating to the day-to-day legal and corporate activities, including corporate structuring, M&As, commercial and cross-border transactions, labor laws, investments, including negotiating financing deals and structuring, intellectual property protection, joint ventures and others.

Of Counsel	Pearl Cohen Tel Aviv, Israel (www.pearlcohen.com)	10/2018 - Present
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An 'Of Counsel' to Pearl Cohen, an international law firm, providing ongoing legal advice and representation in the areas of corporate and commercial law, financing, intellectual property and others, to clients active in different sectors, with focus on venture capital, innovation driven and tech companies.

Partner	Pearl Cohen Tel Aviv, Israel (www.pearlcohen.com)	05/2016 - 11/2018
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A Partner in the Corporate and Hi-Tech Practice Groups of Pearl Cohen representing tech and venture-backed companies and other clients in their day-to-day corporate activities, including, in financing and acquisition transactions, IP protection, employment laws, negotiating venture capital and private equity financing; counselling technology companies on different aspects of corporate law and maintenance; representing local and international VCs in their portfolio investments; and acting as primary contact point of local and international clients.

Senior Legal Advisor **United Nations Conference for Trade & Development (UNCTAD)** 08/2013-10/2014

Senior Associate **Gross & Co.** 01/2008 - 05/2016
Tel Aviv, Israel (www.gkh-law.com)

Senior Associate in the Hi-Tech and Venture Law Group of Gross law firm (later merged to form Goldfarb Gross Seligman - Israel's largest law firm). Represented venture-backed companies in financing and acquisition transactions with focus on internet, computer software and hardware, including negotiating venture capital and private equity financing terms and documents; counselling mature technology companies on different aspects of corporate law and maintenance as well as IP laws, regulations, employment laws; representing local and international VCs in their portfolio investments (in both Israeli and US registered corporations); structuring and negotiating commercial and cross-border transactions, and managing thorough and complex due diligence for financing and M&A transactions.

Associate **Massar International** 04/2005 - 12/2007
Ramallah, Palestine (www.massar.com)

Associate at a multi-disciplinary investment company with operations in the West Bank and several countries across MENA. Advised management on legal and business issues; developed internal governance policies; handled commercial and financing agreements, partnerships and JV, and engaged in planning and promoting real estate development, among which was the construction of large housing projects funded by the group, including, large scale low and middle-income housing projects in Morocco and Palestine.

Trainee Lawyer **Michaeli Marom & Co.** 2004 - 2005
Tel Aviv, Israel (www.mmlaw.co.il)

A trainee lawyer in a local commercial law firm. Worked on commercial and corporate law related clients' projects, as well as in real estate and development transactions, corporate, and IP related cases and assisted in litigation practice.

PROFESSIONAL & OTHER QUALIFICATIONS

2005 - present Member of the Israel Bar Association
2006 - 2007 The Chartered Institute of Arbitrators

OTHER ACTIVITIES

2023- present Member of the Board of Directors of the Hasoub Labs – an innovation center operating in the peripheral area of Aa'ra (an Arab town in Israel).
2022 – present Member of the Audit Committee of CoImpact - a non-profit promoting diversity at leading corporations in Israel.
2014 - present Member of the Board of Directors of Hasoub - a non-profit organization promoting tech entrepreneurship in the Arab community in Israel.
2014 - present Member of the Board of Directors of PIP (the Palestinian Internship Program).
2012 - present Regularly run trainings on entrepreneurship and corporate law, for a range of audience, including, PhD students, entrepreneurs, clients, students, including as part of the GEW.
2014 -2017 Member of the Board of Directors and the Finance and Legal Committee of MEET (Middle East Entrepreneurs of Tomorrow).
2010 - 2014 Member of the Executive Committee of the Abraham Fund Initiatives.
2005 Member of the Advisory Committee for the Palestinian Ministry of Telecom & IT for the reform of the IP legal framework in the Palestinian Authority.